Subject: Business Economics

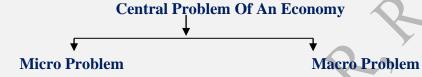
B.Com.-I

Q.1 What Are The Basic Problem Of Economy.

Ans.

Synopsis

- > Meaning Of Economy
- > Types Of Economy
- **▶** Meaning Of Economic Problem
- **▶** Why Does An Economic Problem Arise



Conclusion

Ans.:-Meaning Of Economy:- It Is The System Of Earning Livelihood It Is Related To Production And Exchange And Vary Essential In Satisfaction Of Human Want In Order To Perform All

These Activity We Realise Some System Organisation Or Structure This System Or Structure Is Known As Economy

"An Economy Is A System by Which People Get A Leaving and Satisfy Their Wants."

A.J. Brown

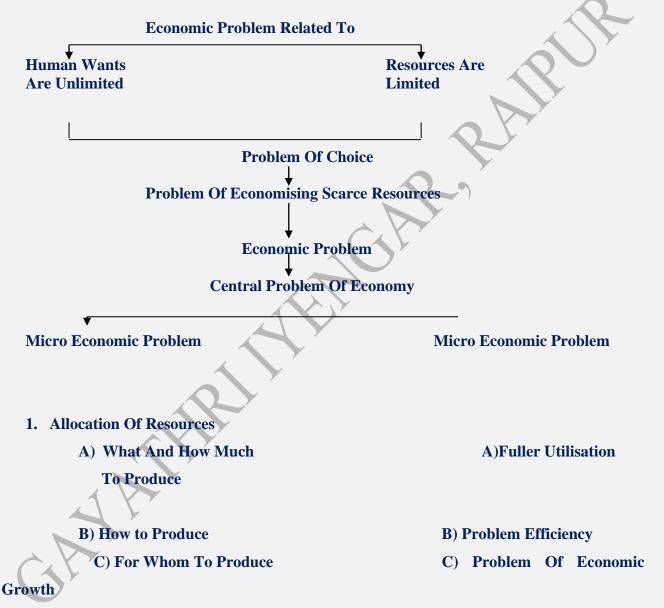
Types Of Economy:-

- 1. Capitalist Economy Or Market Forced Economy
- 2. Socialistic Economy Or Centrally Plan Economy
- 3. Micro Economy

<u>Meaning Of Economic Problem</u>:- Due to *scarc*ity of resources the society is faced with the problem choosing among the multiple wants for goods and services for the satisfaction to which scarce resources are used thus we have the problem of allocation scarce resources to achieve maximum possible satisfaction of want it is knows as economic problem

Definition—Economic problem is concerned with the use of scarce resources among alternative human wants and in using these resources to words the end of satisfying wants as fully as possible

Prof. Left Witch



(A) What and How Much To Produce

- **Problem Of Choice Between Various Commodities**
- > Choice Between Consumption (Sugar Cloth) Car Capital Goods (Machine Tool)
- Choice Between Private (T.V. Mobile)And Public Good (Roads 'Schools)

- **➤** Choice Between Civil (Cloth 'Shoes)
- > As War Goods (Machine Guns Aircraft)
- Choice Between Mass (Bread 'Butter)

And Luxury Goods

How Much To Produce

- > Determines The Quantity Of Goods To Be Produced
- > Allocation Of Available Limited Resources

(B) How To Produce:-

- **➤** To Determine The Manner By Which The Goods Are Produces
- > It Is The Problem Of Choice Of Technology
- > Choice Between Capital Based Techniques Car Labour Intensive Techniques

(C) For Whom To Produce

- Decision Regarding Distribution Of Income
- > Distribution Of Income Between
 - a) Different Group Of Society
 - b) The Present And Future

(a) **Distribution Of Income**

In Capital Economy – On the Basis Of Purchasing Power Of Consumer In Socialistic Economy - On the Basis Of Consumer Needs

(a) The Present And Future

Consumer Goods Are Produced By Labour Based Techniques For Present Capital Based Techniques for Future Requirements.

Macro Economics Problem

- (a) Fuller Utilisation Of Resources
- To Give Employment To All Resources (Land 'Labour)
- **▶** Fuller Utilisation Of These Resources
- > Problem Of Efficiency
- ➤ Allocation Of Resources In Their Best Way(It Deals In There Aspects)
- **Efficiency In Production**
- **Efficiency In Distribution**
- **Efficiency Of Allocation**
- a) Problem Of Economic Growth

- > To InCrease Production
- > To InCrease Production Capacity
- > To InCrease Employment Level
- > Output By Advanced Technological Encasement

<u>Conclusion</u>—The ultimate aim of the economy should be to make a choice in such a manner that the optimum production may be obtained from the scarce resource these economy solve their basic problem by price mechanism.

Q.2) What Do You Mean By Elasticity Of Demand Explain It Degree?

Synopsis

- > . Meaning Of Demand
- > . Definition Of Demand
- > . Law Of Demand Meanings And Determinants
- > . Meaning Of Elasticity Of Demand
- > . Kinds Of Elasticity Of Demand
- > . Conclusion

Ans.--- Demand may be defined as the amount of the commodity purchased or desired by a person at a given paint place time a at a given price.

Demand = Effective Desire + Willingness + Ability(Availability of means)

Definition:

"Demand For A Good Is A Schedule Of The Amount That Buyer Would Be Willing To Purchase At All Possible Price At One Instance Of Timing".

By: Mayor

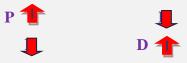


Law Of Demand -- The Relation Between Price To Sales In Know As Law Of Demand According To This Concept The Law Of The Demand States That Higher The Price Lower The Demand And Lower The Price Lower The Demand And Lower The Price Higher The Demand In Other Weld Law Of Demand Shows The Inverse Relation Between Price And Quantity Demand



Determinants / Factors Influencing

1) Price Of Commodity



2) Income Of Consumer

A)Special Goods

B) Inferior Goods / Giffin Goods

3) Taste And Fashion ----

Change In Taste And Preference Qd

Change In Taste Preference Qd

4) Expectation Of Consumer About The Future Anticipation About Future Price

5) Advertisement And Publicity Effect

Advertisement Q D
Advertisement Q D

6) Price Of Related Goods

R
Complementary / and Goods
R
X And X
X Price Y Demand
X Price V Demand

Meaning Of Elasticity Of Demands -----

The Concept of Elasticity Of Demand Is Evolved By Pray J. S. Nil The Concept Of Elasticity Refers To Degree Of Responsiveness Of Quantity Demand Of A Commodity To A Change In any Of Factor Affecting Its Demand .

Ed = % In Demand Of A Commodity

% Change Of Determinant Of Demand

Elasticity Of Demand Are Of Three Types

3) Cross Elasticity Of Demand

- 1) Price Elasticity Of Demand; ----- It Represent to a % Change In Demand Of A Commodity With % Change In Price.
- 2) Income Elasticity Of Demand

 It refers to A % Change in Quantity Demanded With a % Change In Price
- It Refers to a Proportionate Change In Demand Of a Commodity With Respect To Proportionate Change In Price Of substitute and complementary Goods.

Price Elasticity Of Demand

Price Elasticity Of Demand Is The Percentage Change In Quantity Divided By The % Change In Price

Kinds Of Elasticity Of Demand

1) Perfectly Elastic Demand ---- Demand For A Commodity Is Said To Be Perfectly Elastic When The Demand For It May Increase Or Decrease In Slight Change In Price Lead To Infinite Change In Quantity Demand

Price	

Quantity Demand

Ox Axis ---- Quantity Demand

Oy Axis ---- Price

Paralled To Ox Axis Which Indicates Singly Price Increases Qd Becomes Zero Ed Can Be Denied As

$$Ed = X$$

Example ----- Imaginary Situation

2) Perfectly Indistinct Demand ----- Demand For A Commodity Is To Be Said Perfectly

----- No Change

Inelastic If Quantity Demand Does Not Change In Response To Change In Price

Price

P Qd -----

P Qd -----

Ox ----- Level Of Quantity Demand

Oy ----- Price

Do ----- Demand Course Parallel To Axis Which Indicates No Change In Demand With Change In Price

$$Ed = 0$$

Eg ;---- Salt

3) Unitary Elastic Demand ;---- Demand For A Commodity It Said To Unit If % Change In Qd As Equal

To % Change In Price For Eg If Price 25% Qd 25% Price 25% Qd 25%

Ox --- Quantity Demand

Oy --- Price Level

Do Clove – Hyperbola Shape Which Indicates % In Price Is Equal To % S In Qd

Eg ----Cloth

4) More Than Unitary Elastic Demand For A Commodity Will Be Said To More Than Unitary If % Change in Price Is < Than % Change In Quantity Demand

Pl

P

ΡI

O-Q2-----Q1

For Eg If Price 25% Qd 30%

Price 25% Qd 30%

Ox---- Quantity Demand

Oy---- Price Level

Qd---- Extension In Curse

Which Indicates

% In Od Is > % Charge Price

Eg;-- Car

5) Less Than Unitary --- Demand For A Commodity Is Said To Be Less Than Unitary If % In Price Is Great Than % In Qd

For Eg --- Price 10% Qd 7%

Price 10% 7%

Ox --- Quantity Demand

Ox --- Price Laud

Demand Clue ---- Inelastic Which Indicates % In Price > % \$In Od

E G ;--- Tea

Method To Measure Elasticity Of Demand

Total Expenditure Method Propounded Method Point Method Are Method

1) Total Expenditure Method ;---- This Method Is Propounded By Marshal According
To This Approaches Total Expenditure Is Considered For Determination Of Elasticity

 $P \hspace{1cm} Qd \hspace{1cm} T \, E \, \left(\, P \, X \, \, Q \, D \, \right)$

10 1 10

09	2	18	More Than Unitary
08	3	24	
07	4	28	
06	5	30	Unitary Elastic Demand
05	6	30	
04	7	30	
03	8	28	
02	9	18	Less Than Unitary
01	10	10	
P	Q D	TE	
P	Q D	TE	More Than Unitary
P	Q D	TE	
P	Q D	TE	Unitary Elastic Demand
P	QD	TE	Less Than Unitary

2) Proportionate Method ;--- This Method Is Associated Coined By Dr. Marshal Price Elasticity Of Demand Is The Ratio Of Percentage Change In The Amount Demanded To Percentage Change In Price Of Commodity

Ng New Quantity Ans = 1—Unitary

B G Base Quantity < 1 -- Less Than Unitary

< 1 – More Than Unitary

N P New Price O --- Perfectly Inelastic

B P Base Price < --- Perfectly Elastic

Another Name – Flux Method Ratio Method Arithmetic Method

3 Point Method ----- This Method Is Coined By Alfred Marshal Point Elasticity Measured By The Ratio Of Lower Segment Of The Curse Below The Given Point To The Upper Segment

$$\mathbf{E} \mathbf{D} = \mathbf{L} \mathbf{S}$$

LS = Lower Segment

U S = Upper Segment

$$E < Upper Segment = 0$$

$$E > L S > Us$$

$$E-1 Ls Us$$

$$E < 1 Ls < Us$$

$$E=O Ls = 0$$

> Arc Elasticity Of Demand ;-- Arc Method Of Elasticity Is Calculated By Average Price And Average Quantity Demand

Arc Elasticity Of Demand

> Ag- Nq Bg (New Quantity Base Quantity)

> Ap- Np Bp (New Price Parse Price)

> An 1. Unitary

>1 ---- More Than Unitary

> < 1less Than Unitary

Income Elasticity Of Demand

Income Elasticity Of Demand Means The Ratio Of The Percentage Change In Quantity Demanded To The Percentage Change In Income It Is denoted By eg:

$$\mathbf{E} \mathbf{Y} = \mathbf{Y} \qquad \mathbf{A} \mathbf{Q}$$

 \triangleright Q Ay

- > Y: Income Quantity Demanded
- > A—New Quantity Initial Quantity
- **Y--- New Income Initia L Income**
- > Type Of Income Elasticity

10 of **32**

```
Zero Income Elasticity
                    Y Od ----
                                   Income
                                            Qd ----
                Y Od----
                              Income
                                        Od----
E G Essential Commodities Like Salt
  Negative Income Elasticity
                Income
                          Qd
                Income
                           Qd
EG; Infernal Good
Positive Income Elasticity
                 Income
                          Od
                 Income
                           Od
EG :-- Comfort $ Luxury Good
  Positive Income Elasticity Has 3 Condition
        In Quantity Demand = In Income ----- Unitary
   %
   %
        In Quantity Demand > % In Income ----- More Than Unitary
   %
        In Quantity Demand < % In Income ----- Less Than Unitary
           Cross Elasticity Of Demand
> It Is the Ratio Proportionate Change In The Quantity Demand Of Y To R
   Given Proportionate Change In Price Of Related Goods
                            QX
         EX = PY
                Ox
                       \mathbf{X}
                             Py
         E X = cross Elasticity
         PY - Original Price Of Goods
         PY-(New Price Of Y Good -Initial Of Y Good)
▶ Q X (New Quantity X Goods – Initial Quantity Of Goods )
> Types Of Gross Elasticity
Positive --- (In Case Of Salestitute Goods )
```

O Of Y

POX

- \triangleright P Of X Q D Of Y
- ➤ Negative (In Case Of Complementary Goods)

- > P Of X Qd Of Y
- > P Of X Q D Of Y

Q.3) What is ISo Product Curse Give Its Properties?

Iso curve is locus of points representing the various combinations of two input yielding the same level of output iso quant is a curve on which the various combinations of labour and capital show the same output.

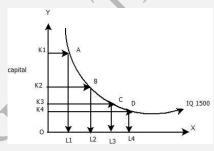
- > Two Factors
- > Various Combinations

One Factor
One Jactor

Level Of Output ----- Same

	X	Y	Output
A	1	15	100
В	2	12	100
C	3	10	100
D	4	9	100

Properties Of I So Quant



Properties of iso Quant

- 1. Negative Slope ---- One Factor Another Factor
- 2. Convex To Origin ---- Marginal Rate Of Substitution
- 3. No Two I So Quant Can Interned Each Other

- 4. An I So Quant Lying Above And To The Right Of Another Represent A Higher Output Level
- 5. I So Quant Need Not Be Parallel
- 6. No I So Quant Can Touch Either Axis ---- Factor Output Can Not Be Zero

Q.4) Discuss the Law Of Diminishing Returns How Is It Applicable To Every Type Of Economic Activity

Ans. <u>Law Of Diminishing Return</u> - According to this law as the proportion of factor is changed the total production at first increase more than proportionately this law studies the relationship between one variable factor of production and keeping the quantity of other factors fixed

Another name ----- short run production factor

Relation between ----- variable factor and output

Relation between:

- Total production
- Marginal Production
- Average Production

Stages Of Production

- 1. Increasing Return Stage
- 2. Decreasing Return Stage
- 3. Negative Return Stage

(For Various Stages Refer Graph)

1) Increasing Stage –

T P (Increasing rate) M P A P

MP > Ap

D	ecreasing	Stage	
	T P	N 🎩	AP.
(Become	Negative)

Relation Between TP And NP

- 1. When N P Is Positive T P Increase At Increasing Rate
- 2. When N P Is Zero T P Reaches To Its Maximum Point
- 3. When N P Is Negative T P Starts Declining

Here T → Total Product

A → Average Product

N → ----- Marginal Product

Return To Sale / Long Run Production Function:

Long run is defined as that period of time in which all factor of production are variable in long run all the input are become variable the scale of production can be change by installing new plant and equipment by hiring more labour and other factor input long run production function is also known as return to scale

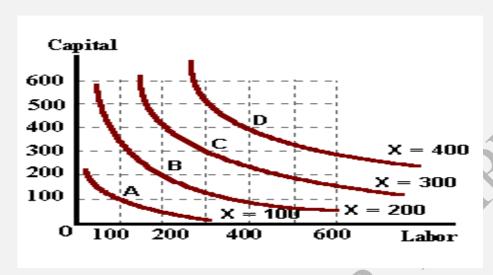
In return to scale the percent change in factor input is compared with the percent change in factor out put computation of % change in factor input.

(New Unit Of Factor Input – Initial Unit
------X 100
Initial Unit

% Change In Factor Output
new unit of factor output --- initial unit of factor output
-----initial factor output

- Types Of Return To Scale
- 1. Increasing Return To Scale -----

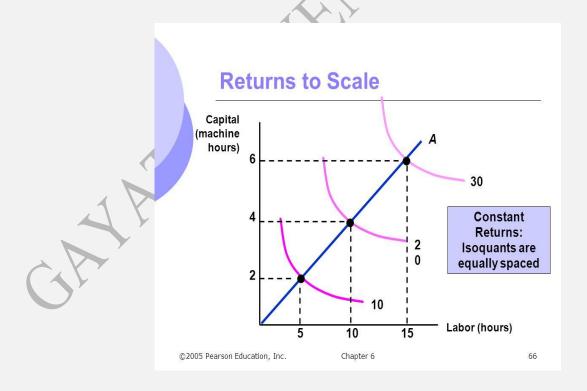
% Change In Factor Output > % Change In Factor Input



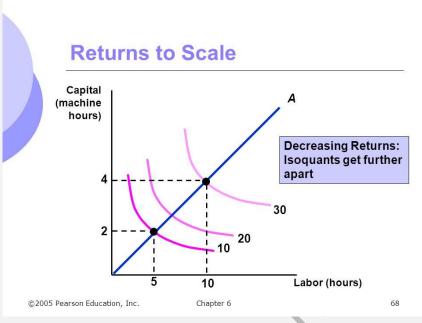
Factor Input 100% F Output 200%

2. Constant Return to scale

% Change In Factor Output = % Change In Factor Input
Factor Input 100% = Factor Output 100%



Decreasing Return To Scale:



% Change In Factor Output < %Change Factor Input
Factor Input 100% > Factor Output 80%

(Make Graph)

Q.5) How Price Is Determined Under Perfect Competition Market

Ans. Perfect competition refers to a market situation in which are large number of buyers and sellers of homogenous product the price of the product is determined by industry with the force of demand and supply.

Definition –

Perfectly competitive market is a situation where large number of buyers and sellers are engaged in the purchase and sale of identically similar commodities who are in close contact with one another and who buy and sells freely among them selves

Boding

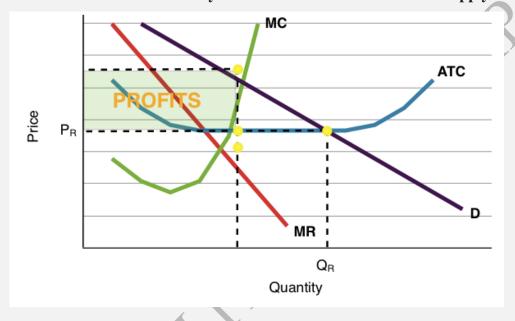
Characteristics :--

- ----- Large Numbers Of Buyer And Seller
- ----- Homogeneous Product
- ----- Freedom Of Entry Car Exit
- ----- Perfect Knowledge Output Market

- ----- Perfect Mobility
- ----- No Transport Cast / No Selling Cast
- ----- Absence Of Artificial Restriction
- ----- Homogeneous Price Level
- ----- Horizontal Average Revenue Curve

Price Determination Under Perfect Competition Market

Under perfect competition price of a commodity is not determined by any individual seller car firm it is determined by the force of demand and market supply of commodity.



In perfect competition market industries are price maker and firms are price taker.

Price Determination

Short Run Long Run

(Supply Could Not Be Adjusted As Per Demand)

Supply Can Be

Adjusted As Per Demand)

Total Revenue / Marginal Revenue

Mr And Nc Approach

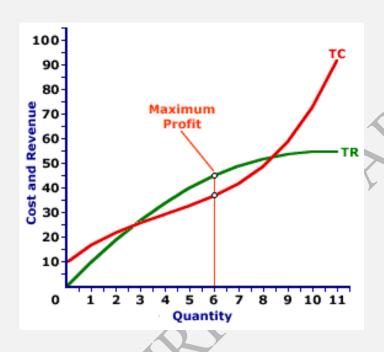
Total Cost / **And Marginal**

Approach / Cost Approach

---- Maximum Level ----- Equilibrium (Max. Level ----- Firms Position ------ Decision Making In Case Of Loss

Total Cost And Total Revenue Approach

Under This Approach A Firm Is In Equilibrium When It Produces The Amount Of Output At Which The Different Between Total Revenue And Total Cost I.E. Total Project In Maximum



1. <u>Trend Of Revenue Curve</u> ----- The Revenue Curve Is Straight Line Which Means Revenue In Cercal At Constant Rate Due To Equal Price Level.

Trend Of Cost Curve----- It Lies Above The Cardigan Become Of Total Fixed Cost.

2. <u>Equilibrium Output</u> --- The Level Of Equilibrium Output Where The Difference Between Total Cost And Total Revenue Is Maximum.

Marginal Revenue And Marginal Cost

According to this approach the level of output where marginal revenue (m r) and marginal cost (m c) and marginal cost (m c) equal is the point of project

CONDITION FOR EQUILIBRIUM

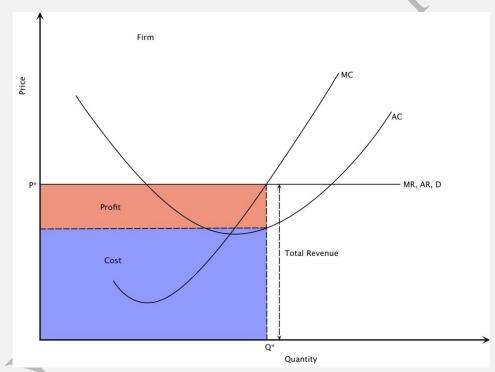
1. The Firm Rill Be In Equilibrium When Two Conditions Are Satisfied

$$A - M C = Mr$$

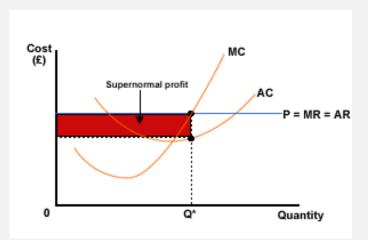
B --- M C Curve Intersect N R from right upward

Firms Position ;---- In short run at equilibrium level of output a firm can be in following three situation to know firms position average revenue (AR) and average cost (AC) is compared

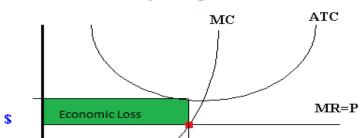
1. Normal Profit ---- It Is A Situation Where Ac = A R



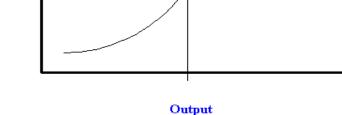
2. Super Normal Profit ---- It Is A Situation Where A R > A C



3. Loss ---- It Is A Situation Where A R < A C



Perfectly Competitive Firm



<u>Decision Making</u> ---- The variable cost alone in short period determine firms decision for decision regarding continuance as shut down beeriness a r is compared with avc

1. ip ar > avc

---- variable cost is covered and paid of fixed cost is also covered so business should continue

$2. \quad \mathbf{Ip} \ \mathbf{Ar} = \mathbf{Avc}$

Average Various Cost Is Covered Business Should Continue

$3. \quad Ip Ar < Avc$

arc is not covered so business should be shut down

PRICE DETERMINATION IN LONG RUN THOUGH MR AND MC

In Long Run Firms Equilibrium In The Point Where Its Long Run Maligned Cost (Lnc) Is Equal To Long Run Maligned Revenue (Lmr) In Long Run The Firm Under Perfect Competition Market Krill Be In Normal Project Stage I.E.

LMC = LMR (EQUILIBRIUM)

LAC = LAR (Normal Profit)

Q.6) Define The Term Monopoly How Price Is Determined Under Monopoly Market?

Monopoly

Monopoly is a market stricture is which a single firm is setting a product for which there are no close substitute.

Definition --- A monopoly is a seller who is confronted with a falling demand curve for their product

Leona

Feature Of Monopoly

- Single Seller
- No Close Substitute
- No Entry Of New Firm
- Selling Cost Are Very Small
- The Demand Curve Is Tend To Be Less Than Unitary Elastic Demand

Price Determination Of Monopoly Market

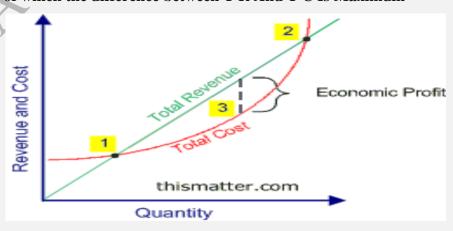


TR and TC Approach

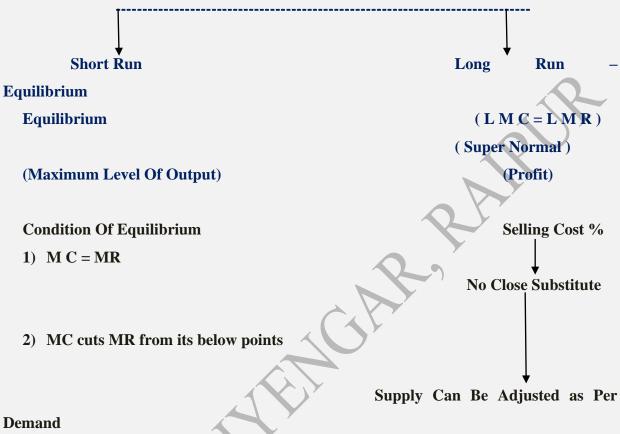
M R and M C Approach

1. Total Revenue And Total Cost Approach

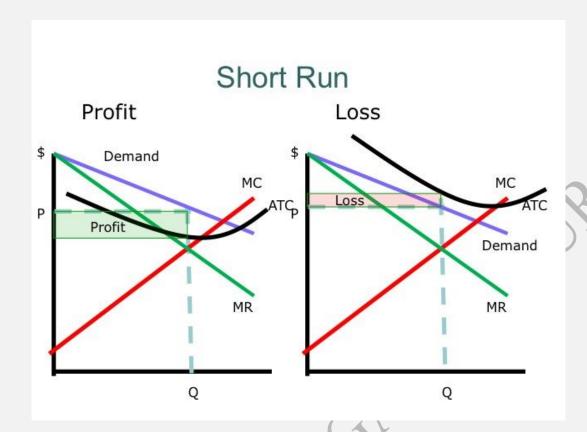
According to this approach a firm is in equilibrium when it product that amount of which the difference between T R And T C Is Maximum



2.Marginal Revenue And Marginal Cost Analysis



Firm Position:



(Super Normal Project (AR > AC)

- (Loss(AR < C))
- Decision Making (In Case Of Loss)
- AR > AVC = AVC Pat Of AFC
- Covered (Business)
- A R = A V C = Business Should Continue
- AR < AVC = Shut Down

Q.7) What Do You Mean By The Term Discriminating Monopoly?

Ans . Price discrimination refers to the produce of selling the same commodity at different price to buyer monopolist usually change different price for the same product at the same time from different customer .

Degrees of price discrimination

- Price discrimination of first degree
- Price discrimination of second degree
- Price discrimination of third degree

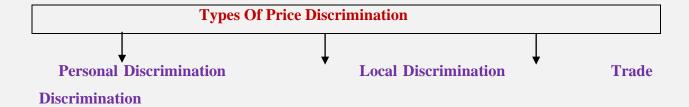
Price determination of first degree :- It Is

also known as perfect price discrimination price discrimination of first change occurs when monopolist is able to self each separate unit of commodity at different price.

Price discrimination of second degree:

In this type seller decides his market in to different group of buys from each group of buyer a different price is changed by seller.

<u>Price Discrimination Of Third Degree</u> --- Within this the seller classifies his market in to different sale market each sale market the seller fixed different price based an the elasticity of demand in sub market.



--- Different Price --- Different Unit Same
Commodity

Commounty

--- Same Commodity --- Different Price Same buyer - Low

Price

--Different Customer Different State Same

buyer – High Price

Condition Of Price Discrimination

- ---- Difference In Elasticity Of Demand
- ---- Discriminatory Firm Should Be Monopolistic
- ---- Restriction On Entry
- ---- Transport Cost
- ---- Legal Sanction
- ----- Lack Of Communication Among Buyers

Q8) How equilibrium and price determined under imperfect or monopolistic market?

Ans . Imperfect competition is that market situation which lies in the intermediate position of monopoly and perfect competition this market situation is wined By Mr. John Robinsons.

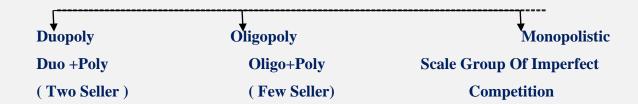
Definition --- Monopolistic competition is a market situation when the are many produce but each offer a slightly differentiated.

Lim Clung Yam

Features Of Monopolistic Competition

- ----- Existence Of Large Number Of Firms
- Product Differentiation
- ----- Freedom Of Entry A Exit Of Firm
- ----- In Perfect Knowledge
- ----- Non Price Competition
- ----- Non Elastic Demand
- ----- Less Mobility
- ----- Selling Cuts

Kinds Of Imperfect Competition



Determination Of Equilibrium / Price Under Monopolistic

Tr And Tc

Approach

Same As Monopoly

Mr And Mc

Approach

Short

Run

Equilibrium Long Run Equilibrium

Profit: Firms Position No Profit No Loss

Loss :

Lac = Lar

Ac < Ar

Decision Making

Ar > Avc

Ar = Avc Business Continue

Ar = Avc Shut Down

Q.9) Critically explain the various theory of rent?

Ans. It is know to us that production is the combined effort of factor of production .

$$P=F(N+C+L)$$

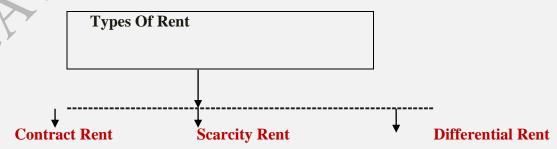
P= Product

F=Function Of

N= Land C = Capital L= Labour

The reward which the owner of land gets for allowing its use is generally termed as rent

Rent - Reward Paid To Landlord As Remuneration Of Land In Production Process



<u>Contract Rent</u> –amount paid to owner of land as per the agreement it is also known as gross rent.

(2) Scarcity Rent – Rent Is The Prices For Use Of Scarce

Resource (Land)

Land Supply ---- (As Natural Gift)

Demand

(Production)

Differential

Differential Rent --- Land Differs In From Fertility And Situation From Maker

High Fertile Land Production Rent

Less Fertile Land Production Rent

Theory Of Rent

.....

-----Recardian Theory

(Traditional Theory)

(Propounded By David Ricardo)

Rent Under Extensis Cultivation

Land

Supply Of Demand > Demand Of Land

Less Population

Easing

High Fear Tile Land = In To Marginal Land

Less Fear Tile Land = Marginal Land

Land

Rent From Marginal Land

Marginal Land

Modern Theory

(Propounded By)

Mr. John Robinson

Rent Arises Due To Scanty Of

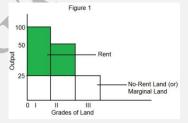
Rent Is Earned By All Factors

Rent Is Difference Of Actual

And Triangle Easing

1) Scarify Rents

When Of Land < Supply Of



(Make Graph)

--- Rent Under Intensive Cultivation Supply 2) When > S
Of Land < Demand By Land (Population) -- Rent Crises

Rent :- Actual Caning - Transfer

Ealing

Rent --- Surplus From Intra Marginal Land—

A) When Supply Is Perfectly

Elastic Econom

Surplus From Marginal Land

Rent - Zero (Make

Graph)

---- Situational Rent

(B) When Supply Is Perfectly

Inelast.

Transfer Equine – Nil

Economic Rent – Again (

Make Graph)

(Rent Arises Due To Situation Of Land From Maker

(C) When

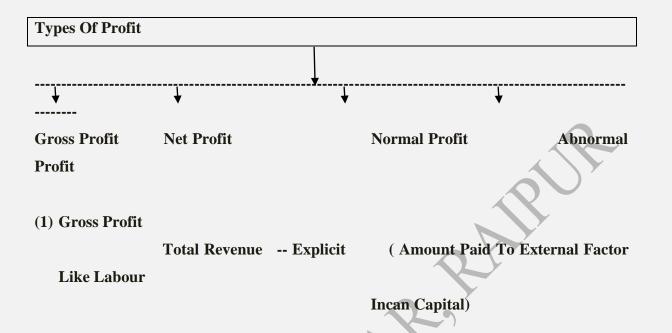
Supply Is Relative Classic

The Interesting Point Of
Demand \$Supply Clues

O.10) Explain Various Theories Of Profit?

Ans. The Profit is the remuneration to the enterepleneus for his services rendered on the production process .

Profit ------Residual Income Reward For Entrepereneurial Service (Arises After The Payment To All Factor Of Innovation Risk And Uncertainty Bear. Production Say Land Labour Capital



Constituents Of Gross Profit

Gross Profit = Reward Of The Factor Of Production Supplied By Enter Lance

- (+) Maintenance Charge
- (+) Personal Profit

Factors White Determining Of Price

- (+) Profit From Innovation
- (+) **Profit From Product Differentiation**
- (2) Net Profit

Total Revenue – Total Cost

(Unit Sold X Price) – (Explicit + Implicit Cost)